

Lago Vista Golf Course Operational Report:

March 2023

1. **Golf Course Revenue:** In the month of March, the Golf Course ran a total of \$54,143.23 in revenue, which is a **decrease of \$16,352.45** compared to March 2022.
2. **Revenue Breakdown:**
  - ***Driving Range:*** \$2,623 an **increase of \$104.75** from March 2022.
  - ***Merchandise Sales:*** \$4,408.90 a **decrease of \$1,830.53** from March 2022.
  - ***Green Fees/Cart Fees:*** \$20,161.31 an **increase of \$2,267.97** from March 2022.
  - ***Tournament Revenue:*** \$1,200 an **increase of \$440** from March 2022.
  - ***Membership Revenue:*** \$4,414.73, a **decrease of \$12,622.31** from March 2022.
3. **Rounds Played:** 2,074 total rounds played, a **decrease of 437** from March 2022.
4. **Rounds Breakdown:**
  - ***Member/Comp Rounds:*** 1,023, a **decrease of 67** rounds from March 2022.
  - ***Paid Rounds:*** 1,051, a **decrease of 209** rounds from March 2022.
    - Resident Rounds:* 109 rounds, an **increase of 33** from March 2022.
    - Public Rounds:* 942 rounds, a **decrease of 237** from March 2022.
5. **Golf Course Maintenance Summary:** In the month of March, the GCM continued to repair several leaks around the course as it's a continuing problem. The bathroom on #14 has been repaired and painted, the ball washers have been sent out to be refurbished and updated, new rakes have been placed in each bunker, The greens were aerified, fertilized and top dressed, and were treated for having an extremely high PH balance.
6. **Notes:** Rounds and revenue for March were **down** compared to March 2022. Rounds and revenue for March were **down** compared to March 2021.

*Please let me know if you have any questions or concerns regarding this report.*

*Thank you,*

*Amanda Harkins*

*Lago Vista Golf Course General Manager/Director of Golf Operations*