

## Economic Development Department May 2023 Monthly Report

### **Economic Development Director:**

1. The first developer meeting was launched with two (2) clients meeting with Economic Development, Public Works and Development Services as a part of the new Better Business Program.
2. Provided Charisse Bodisch, Senior Vice President of Opportunity Austin a tour of Lago Vista for economic development opportunities.
3. Reported Business Retention & Expansion May monthly numbers to Opportunity Austin. Goal to work with Opportunity Austin and Regional Partners to retain or expand existing businesses.
4. Attended TML Small Town Conference. Goal to learn and connect with leaders across Texas working to build and support vibrant small cities.
5. Working with grant writer on a healthcare grant opportunity.
6. Plan grant writer semi-annual visit and update to EDAC.
7. Working with EDAC Chair and Grant Writer on matching funds proposal for City Council. Goal to have matching funds available when pursuing grants that require matching funds with deadlines.
8. Continue to work on development of Incentive Plan. Goal to continue the promotion of quality development in all parts of the city that improves quality of life for the citizens.
9. Sales tax collections for May totaled \$101,385 an increase of \$7,227 (7.7%) over the prior year.