

Lago Vista Golf Course Operational Report

December 2025

1. **Golf Course Revenue:** In the month of December, the Golf Course ran a total of \$68,859.27 in revenue, which is **an increase of \$19,398.35** compared to December 2024.

2. Revenue Breakdown:

- **Driving Range:** \$2,573.15, **an increase of \$573.50** from December 2024.
- **Merchandise Sales:** \$5,118.10 **an increase of \$959.06** December 2024.
- **Rental Club Sales:** \$677.11, **an increase of \$249.41** from December 2024.
- **Green Fees/Cart Fees:** \$50,327.19 **an increase of \$14,015.37**, from December 2024.
- **Tournament Revenue:** -0- which is flat with December 2024.
- **Membership Revenue:** \$6,518.72, **an increase of \$3,429.01** from December 2024.
- **Facility Rental:** \$2,850...Gift Cards...\$375

3. **Rounds Played:** **2,497** total rounds played, **an increase of 512** rounds from December 2024.

4. Rounds Breakdown:

- **Member/Comp Rounds:** 1358 **an increase of 166** rounds from December 2024.
- **Paid Rounds:** 1,237 **an increase of 204** rounds from December 2024.
 - Resident Rounds:** 57 rounds, **a decrease of 6** from December 2024.
 - Public Rounds:** 578 rounds **an increase of 164** from December 2024.

5. **Notes:** December was up 39% in Gross Revenue and 26% up in Rounds over last December.

December was the 6th warmest on record, with only .66" of rain recorded. Net revenue was flat for the first quarter making it a very good start to the Fiscal year. The greens remain in descent condition with the fairways spotty with at least some winter rye to brighten some areas up. Overall, it was a great month for this time of year.

Thank You,

Greg Saul

PGA Head Golf Professional